



Zscaler Wins 3 CRN Tech Innovator Awards

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Each year, CRN's prestigious Tech Innovator Awards honor the products and services that push the boundaries of what is possible for solution providers in the tech channel. We are proud to share that Zscaler has earned three category wins at the [CRN 2026 Tech Innovator Awards](#):

- Security, Secure Access Service Edge: [Zscaler Zero Trust Exchange](#)
- Security, Network Security Enterprise: [Zscaler Internet Access \(ZIA\)](#)
- Edge Computing and Internet of Things: [Zscaler Cellular](#)

This recognition highlights innovation across three important areas of the business: our AI security platform, enterprise security requirements, and the innovation needed in edge connectivity. More broadly, it reflects the growing demand for simpler, stronger approaches to securing today's highly distributed organizations.

Taken together, these wins tell a broader story about momentum. Customers are looking for ways to modernize security, reduce complexity, and support users, applications, AI agents, and devices wherever business happens. Partners are looking for opportunities to lead more strategic conversations and expand their role through services. These awards speak directly to both.

Zscaler Zero Trust Exchange Recognized for Secure Access Service Edge

Recognition in the Security—Secure Access Service Edge category for the Zscaler Zero Trust Exchange underscores the importance of platform thinking in today's market.

Organizations are moving away from fragmented approaches and looking for a more unified way to secure access across users, applications, branches, and cloud environments. That shift is being driven by real business pressures: hybrid work, cloud adoption, operational efficiency, and the need to stay ahead of evolving threats — **and it demands an AI security platform built on Zero Trust.**

Zscaler Zero Trust Exchange is that platform.

[Zscaler Zero Trust Exchange](#) and Zero Trust SASE is central to that transformation. It gives organizations a modern foundation for securely connecting what matters most, while helping simplify how security is delivered and managed. Recognition in this category reinforces the role the platform is playing in helping customers move forward with confidence.

For Zscaler partners, this matters because platform conversations are bigger conversations. A strong platform story creates opportunities to engage earlier, advise more strategically, and build longer-term value around transformation initiatives.

"Zscaler's Zero Trust Exchange continues to raise the bar on what unified security and networking can look like in practice. We're seeing real demand from customers who are tired of patching together point solutions — they want architecture. Zscaler gives us a strong foundation to help them design, integrate, and operate Zero Trust strategies that actually reduce risk and simplify operations at scale."

— VP, Advanced Solutions, Large Enterprise IT Solutions Provider

Zscaler Internet Access (ZIA) Recognized for Network Security-Enterprise

Recognition in the **Security—Network Security-Enterprise** category for [Zscaler Internet Access \(ZIA\)](#) highlights a priority that remains central for every organization: securing internet and SaaS access in a way that is effective, scalable, and simple.

For customers, this award is another sign that Zscaler continues to deliver where it matters most—around everyday security, user experience, and operational simplicity. For partners, it creates a compelling entry point into broader conversations about modernization, consolidation, and long-term architecture decisions.

"Post-Quantum Cryptography is becoming a strategic priority for enterprises committed to digital trust and total resilience. Through our collaboration with Zscaler, we are helping organizations accelerate crypto discovery, strengthen crypto-agility and secure communications against emerging quantum threats. Together, we are enabling ZIA customers to transition confidently to a quantum-safe future while meeting evolving compliance and regulatory expectations."

— VP and Global Practice Head, Cybersecurity, Global IT Services & Consulting Firm

Zscaler Cellular Recognized for Edge Computing / Internet of Things

Recognition in the **Edge Computing / Internet of Things** category for [Zscaler Cellular](#) points to one of the most important shifts happening across industries: business is becoming more connected, more distributed, and more dependent on devices outside the traditional office.

Organizations are supporting remote locations, mobile assets, connected devices, and new operational environments that require secure, reliable connectivity. Those needs are creating fresh opportunities for innovation—not only in security, but in how businesses think about reach, resilience, and simplicity.

Zscaler Cellular reflects that next chapter. Recognition in this category shows that Zscaler is innovating not only for core enterprise needs, but also for the growing edge and IoT opportunity. That is significant for customers looking to expand securely and for partners looking to differentiate with

emerging solutions and services.

As edge use cases continue to grow, the ability to support secure connectivity in a simpler way will become even more important. This award reinforces Zscaler's momentum in a category that is only becoming more relevant.

"Zscaler Cellular is the breakthrough customers need to secure the exploding universe of cellular IoT — bringing Zero Trust everywhere by inspecting every packet, enforcing identity-based policy, and eliminating lateral movement while simplifying deployment with SIM-based onboarding and secure traffic steering through the Zscaler Zero Trust Exchange. With 5G-ready scale and end-to-end visibility, it lets us help enterprises reduce risk and operational overhead and move from pilots to governed, global rollouts with confidence."

— Practice Lead, Global Technology Solutions Provider

For customers, these three awards reinforce a simple point: Zscaler is innovating across the areas that matter most to modern business.

Recognition across platform, enterprise security, and edge connectivity shows real breadth. That matters because customers are not dealing with isolated challenges. They are managing transformation across users, applications, devices, locations, and operations—all at once. They want partners and platforms that can support that bigger picture.

These wins also provide added confidence. Customers want to know they are investing in solutions that are relevant today and built for what comes next. Recognition from CRN helps validate that Zscaler is continuing to lead in the categories shaping the future of secure digital business.

The Partner Opportunity

For partners, the opportunity is equally strong.

Three awards across three distinct categories create multiple ways to open strategic customer conversations. One conversation may begin with secure access. Another may center on internet security. Another may focus on edge connectivity or IoT. Each can lead to a broader discussion about modernization, transformation, and long-term business value.

That creates meaningful services opportunities. Partners can help customers assess needs, design roadmaps, guide implementation, optimize outcomes, and deliver ongoing support. As customers look for trusted advisors to help navigate change, recognition like this helps strengthen the Zscaler story and the partner value proposition around it.

Three CRN Tech Innovator Awards represent more than recognition. They reflect market validation across the categories where innovation is driving real customer and partner value.

For customers, that means confidence in a platform and portfolio built for the realities of modern business. For partners, that means stronger momentum, broader relevance, and more room to lead with strategic services. For Zscaler, it is clear proof that innovation continues to resonate where it matters most.